Operational Programme Regional Development 2007-2013



JOINT EUROPEAN SUPPORT FOR SUSTAINABLE INVESTMENT IN CITY AREAS

Investing in your future!

JESSICA

JESSICA

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JESSICA

WHAT IS JESSICA

JESSICA is an initiative of the European Commission, European Investment Bank (EIB) and Council of Europe Development Bank (CEB), launched on 30 May 2006 aiming at encouragement of sustainable investment, growth and creation of jobs in EU urban areas by:

- supplying additional resources for provision of loans to public-private partnerships and other urban development projects in EU regions;
 - · providing financial and management skills to international financial institutions such as EIB;
 - ensuring long-term sustainability through revolving funds.



DEVELOPMENT OF JESSICA IN BULGARIA

- **29 July 2010** the Minister of Regional Development and Public Works signs the Financial Agreement with EIB for establishment of a JESSICA Holding Fund
- **7 October 2010** the National Assembly ratifies the Financial Agreement with EIB for establishment of a JESSICA Holding Fund
- 19 October 2010 the Financial Agreement under JESSICA enters into force
- 31 March 2011 EIB launches a Call for Expression of Interest for selection of two Urban Development Funds



STRUCTURE OF JESSICA IN BULGARIA

Managing Authority of OPRD:

- · responsible for implementation of the JESSICA initiative;
- · provides funds to JESSICA by Operational Programme Regional Development;
- · formulates the JESSICA Implementation Strategy;
- performs full control and monitoring on the implementation of JESSICA.

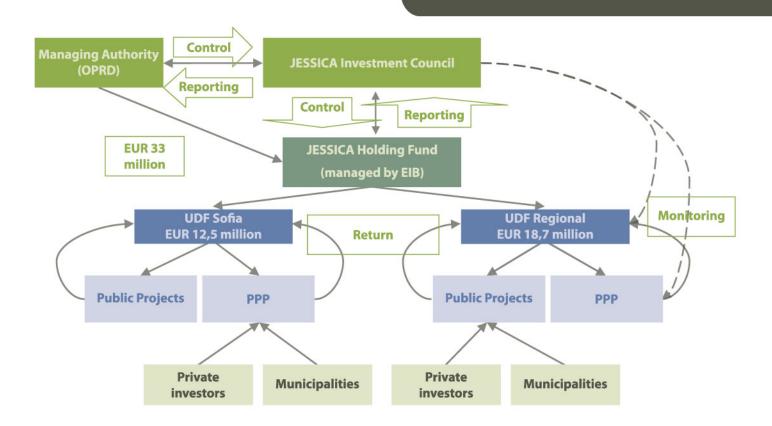
European Investment Bank:

- manages the JESSICA Holding Fund;
- · implements and modifies the JESSICA Investment Strategy;
- · supports establishment of the Urban Development Funds in Bulgaria;
- · invests in Urban Development Funds;
- · assists the identification of projects.

Investment Council of the Holding Fund:

- · formed by MRDPW, MF, MEET and CM representatives;
- · exercises control over the activities of the Holding Fund;
- · supports the JESSICA Unit within the Managing Authority of OPRD;
- monitors the implementation of the Investment Strategy and makes proposals for its modification.

JESSICA MECHANISM IN BULGARIA



JESSICA HOLDING FUND - BULGARIA

Strategic objectives:

- · to support Cohesion Policy in the context of urban regeneration and development;
- to provide opportunities for different forms of public-private partnerships in the field of urban development;
- to support finding and funding of sustainable solutions of urban problems in mid-term and long-term plan.

Main criteria for selection of Urban Development Funds - UDF:

- · reliability and reputation;
- · experience in financial management;
- · experience in PPP investments and/or urban development projects;
- · understanding of the objectives of OPRD Managing Authority;
- · organizational capacity;
- · opportunity to provide co-financing.

JESSICA URBAN DEVELOPMENT FUNDS IN BULGARIA



In Bulgaria the JESSICA initiative is implemented by Operational Programme Regional Development 2007-2013 (OPRD) through two Urban Development Funds (UDF) supporting investment projects on the territory of Sofia and the six big cities.

UDF Sofia is financed with capital of EUR 12,5 million by Operational Programme Regional Development (OPRD) and provides low interest loans and equity for sustainable projects on the territory of Sofia City.

UDF Regional is financed with capital of EUR 18,7 million by OPRD and provides low interest loans and equity for projects implemented on the territory of each of the six big cities in Bulgaria – Plovdiv, Varna, Bourgas, Rousse, Stara Zagora and Pleven.

BULGARIA

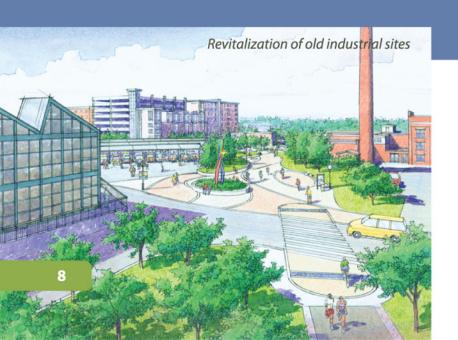


WHO CAN APPLY FOR FUNDING UNDER JESSICA

For funding under JESSICA can apply all public and private legal entities, including local authorities, private investors and public-private partnerships.

JESSICA projects should be economically effective in order to return the invested resources as well as socially oriented, so they can address the objectives of Priority Axis 1 "Sustainable and integrated urban development" of OP Regional Development 2007-2013.

Applicants should provide 20% deductible as own contribution or contribution in kind.



Projects can include construction of cinema halls, commercial spaces, markets, sport facilities, business and industrial sites, multifunctional halls, parking lots and other infrastructure necessary for development of the relevant city or quarter, at the same time guaranteeing revenue generation.

WHAT PROJECTS CAN BE FUNDED UNDER JESSICA

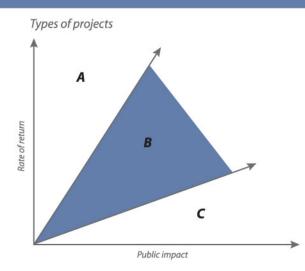
JESSICA can support projects that:

- improve urban environment;
- · develop urban areas in decline;
- improve social, educational, healthcare and cultural infrastructure;
- improve mobility and transport infrastructure;
- provide new jobs in the field of high technologies and production.

JESSICA finances projects type B attaining high public impact, while the rate of return is unattractive to private investors in normal market conditions.

Projects type A are financed entirely by the market.

For funding of projects type C is used subsidy in the form of a grant.



WHAT REQUIREMENTS ARE TO FULFILL JESSICA PROJECTS

Projects under JESSICA are to fulfill the following criteria:

- to generate sufficient amount of revenues in order to return the investment (with present net value >0);
- to comply with the Master Plan and Municipal Development Plan of the relevant city area;
- to correspond to the objectives of Operation 1.3 "Improvement of the physical environment and risk prevention" of OPRD Priority Axis 1 "Sustainable and integrated urban development".

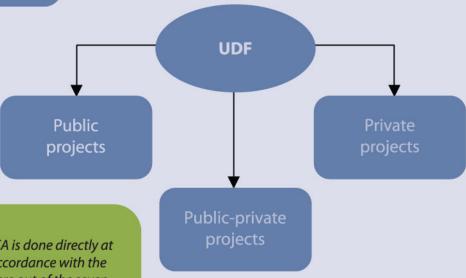


Important: Completed projects can not be funded or refunded by JESSICA.





HOW TO APPLY FOR FUNDING UNDER JESSICA



- Applying for funding under JESSICA is done directly at the two Urban Development Funds in accordance with the established rules and depending on where out of the seven eligible cities the project is located.
- Project selection is made by UDF based on market principle, considering also the project's public added value.

SUSTAINABLE AND INTEGRATED URBAN DEVELOPMENT



INVESTMENT IN URBAN ENVIRONMENT



MANAGING AUTHORITY OF OPRD

Establishing a mechnism for the implementation of JESSICA

Programming of OPRD:

- Priority Axis 1 "Sustainable and integrated urban development";
- Operation 1.3 "Improvement of the physical environment and risk prevention".

Selection of a Holding Fund:

- European Investment Bank (EIB).

Investment strategy of the Holding Fund:

- Concentration in the 7 big cities;
- Compliance with Priority Axis 1
- Ensuring return of investment;
- Compliance with the Master Plan and Municipal Development Plan.

Selection of Urban Development Funds:

- Urban Development Fund for Sofia:
- Urban Development Fund (Regional): Plovdiv, Stara Zagora Bourgas, Varna, Rousse and Pleven.

Identifying the project idea:

- Identification of assets (land / plot / building);
- Identification of partners;
- Identification of appropriate Management structure;
- Identification of indicative financial resources.

Formulating and structuring of the project

- Preparation of a Business Plan;
- Cost-benefit analysis;
- Financial and market analysis;
- Funding sources;
- Consultation, civil society and stakeholders.

Identifying, formulating and structuring of the project

URBAN DEVELOPMENT FUND

Funding of the project

Elaboration of credit report: Check: **Preliminary requirements:** Contract signing: - Preliminary evaluation; - Development of indicative credit - Approval from the Risk - Initial financial evaluation: conditions / equity; - Identification of inconsistencies - Review of the Executive Credit - Amount of funding; - Credit conditions and deadlines; with State Aid rules. Manager and Management Board; - Coordination with the MA of OPRD; - Informing the final beneficiary. - Structure of financial security:

Presentation of a Business Plan:

- Compliance with OPRD;
- Compliance with UDF
- Compliance with MDP and MP;
- Revenue generating opportunities;
- Public impact and sustainability of the project.

Updating of the project:

- Provision of additional information
- Implementation of preliminary requirements;
- Updating of the technical and financial section of the project.

Structuring of the project:

- Court registrations;
- Issuing of permits;
- Opening an account.

Contract signing

Contract

Submitting the project proposal

FINAL BENEFICIARY

MA OF OPRD/ HOLDING FUND

Urban Development Fund

Payments:

- Payment in advance
- Payment of installments depending on the stages of construction;
- Purchase of stock / equity.

Monitoring:

- Monitoring of the regular payment of loan installments;
- Reporting of indicators;
- On-the-spot checks;
- Examination of irregularities;
- Verification of reports.

Reinvestment:

- Maintaing a separate deposit account;
- Rotation of the cycle.

Payments:

- Provision of co-financing;
- Regular installments on a loan;
- Sale of stock / equity.

- Preservation of documents;
- Regular reports on implementation;
- Admission of representatives of the Holding Fund, MA, EC;
- Control over construction works an management of assets.

- Final report on the project;
- Final payment of the invested resources by JESSICA.

Implementation

JESSICA

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Priority axis 5: "Technical assistance" OPRD. The project is financed by the European Regional Development Fund and state budget of the Republic of Bulgaria.